

# MIKE DENISON



Mike Denison is the founder and owner of Lean Mentor International & Cleareality Limited, he specialises in Executive Coaching, Business Strategy, Business Performance Improvement and New Leadership Thinking. His expertise is in helping companies improve productivity and performance, cut costs, systemise their management structures and turn round failing projects. His 20 year track record includes business transformation projects with blue chip organisations across the world and his motivational approach makes him an inspirational speaker with the ability to empower others through practical applied learning, mentoring and coaching.

Mike's leadership and influencing expertise was established whilst working for Toyota and managing their UK engine machining department, where he was appointed as one of the first 'Lean Leaders' for Toyota's UK engine manufacturing plant. He spent time in Nagoya, Japan, where he was personally trained and mentored in lean thinking by Toyota, the recognised founder of Lean Management and Lean Manufacturing. Mike's recent career has focused on transferring his knowledge and expertise to others, he was the Practice Head for the UK division of RWD Technologies, an international Business Performance Improvement Consultancy, before founding his own coaching and consultancy business.

Mike is a thought leader in lean management and systematic leadership and has not only delivered dramatic change and quantifiable results with his innovative programmes around the world, he has also inspired audiences with his engaging speaker style, by sharing his experience, his knowledge and his insights. Mike can provide valuable lessons that offer delegates practical tools and ideas to immediately take away.

His approach is to educate, inspire and entertain and his talks are always based on audience-specific material that is fresh, challenging and based on genuine research and experience that business audiences can relate to.

# BUSINESS SECTORS AND AREAS OF EXPERTISE

Mike's diverse client experience includes a wide range of manufacturing businesses and his consultancy spans a varied remit of project design, development and delivery, including:

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Design and delivery of the Ford Production System programmes across UK & Europe 1997-1999, including Senior Manager Evaluation Process and Lean Integrated Assessment Process.

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Supporting and coaching change at Jaguar Cars' Hailwood operations as part of their transition team.

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Senior Management mentoring and alignment, success and impact evaluation at Westinghouse Nuclear Fuels (UK & US), including design, development and application of an internal coach development programme.

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Coaching and empowering managers & staff in challenging systems and taking responsibility for improving the service at Bombardier (UK, Europe & US) to enable fleet performance recovery programmes across several fleets. The result was a 40% performance increase in reliability and a 15% increase in fleet availability.

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Implementing culture change at Downer EDI Rail, Australia, involving identification and implementation of a Train Design Transparency Strategy to recover 12 month design delays on the Sydney fleet and a senior management coaching and engagement programme to improve problem solving, manager motivation and collaborative working.

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Design and delivery of a senior executive transition coaching program for Daimler Trucks US, where Mike successfully coached and mentored executives into new strategic lean roles over a period of six months.

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Design and delivery of a behavioural safety coaching program within Springfields Fuels, enabling the company to win RoSPA Occupational Health & Safety awards and be presented with the prestigious RoSPA President's Award in 2013

# BUSINESS SECTORS AND AREAS OF EXPERTISE

Some of the Companies Mike has helped over the last 20 years:



# KEY ACHIEVEMENTS

Mike has recently engaged with Senior Management mentoring, coaching and alignment, including ROI success and impact evaluation at Westinghouse Nuclear Fuels (UK & US), including design, development and application of an internal coaching and lean leadership development programme.

In 1995, whilst at Toyota, Mike designed and developed the 'TPS Member Development Programme' and delivered it to the first two waves of Toyota members and leaders at both UK plants

Since then he has designed and delivered a number of practical management and leadership programs along with the tools to systemise and support management effectiveness including 'Creating Capacity to Lead' a programme that evolved from working with over-stretched managers. It involves managers releasing ONE day per week to engage, coach and support their team more effectively, empowering their people to implement process improvements, problem thinking and problem solving.

Other proven programmes developed by Mike Include:

- The Nine Lean Leadership Behaviours programme (Ford Motor Company)
- The Denison 5 Point Focus programme (Systematic Leadership)
- The IMPACT Leadership Transformation programme
- The Value Added Leadership & eliminating the 11 Management Wastes programme
- Hoshin for Managers & Senior Team Alignment (Creating your business context through Blue Sky Visioning)
- The Leading Operational Excellence Through Lean programme
- The Executive Lean Transition Coaching Programme
- Process Productivity Program
- Behavioural S.A.F.E.T.Y. Program

# KEY ACHIEVEMENTS

Mike has also developed and delivered a series of seminars and personal development workshops, including 'Life Success Seminars' in 2008 and 2009 with Success University (A Personal Development Company) and co authored the 2011 best-selling business book, 'Win: 35 Winning Strategies from Today's Leading Entrepreneurs'.

Currently Mike is one of the core lecturers for the Executive MBA course at Glyndwr University, for which he designed and delivered the 'Leading Operational Excellence through Lean' module.

Mike has also recently designed the Executive Lean Transition Coaching programme which he has successfully delivered in 2012 and 2013 for Daimler Trucks in North America.

## Memberships

- European Mentoring & Coaching Council (EMCC)
- International Coaching Federation (ICF)
- Chester Chamber of Commerce (CoC)
- Institute of Directors (IOD)
- Professional Speakers Association (PSA)
- The Coaching Academy
- Dynamo Role Model
- National Association of Productivity Coaches (NAPC)
- Rotary Club

# KEY ACHIEVEMENTS

Mike is a popular speaker throughout the UK in conferences and business context events; some of the engagements over the last few years have included the following:

- North Wales Business Network,
- BNI North West Members Day
- North Wales Exporters Club,
- Wrexham Business Week
- Flintshire Business Week
- Anglesey Business Week
- Leadership & Management Wales
- Glyndwr Innovations
- Deeside Technical College
- Bangor University
- The Management Centre

Mike has also been the key note speaker and chaired a number of events including:

- E.L.V.I.S. (Enterprise Learning Visions in Swansea)
- Enterprise Champions Conference for Enterprise Educators in Wales and the UK
- Flintshire Business Awards Dinner Presentations, Flintshire Business Week 2009
- Manufacturing Excellence Conference in Cairo for Marcus Evans

Mike has also spoken and presented to audiences in Sydney Australia, Utah, Connecticut and South Carolina in the USA and in the Middle East.

# WHAT PEOPLE SAY ABOUT MIKE

"Mike uses his coaching and mentoring skills to empower clients to achieve their full potential. Mike uses a wide range of tools and techniques to facilitate organisational change and personal development. Mike's broad range of industry experience allows him to adapt his Lean toolkit to a host of new industries and scenarios."

**Martin Arroyo, Executive Consultant, 2009**

"Mike Denison is a trusted associate for Coaching for Change and brings with him a distinct set of skills that are hard to come by. The ability to engage with "C" level people one moment then using appropriate language and approach for gaining rapport and understanding at other levels with integrity. A great presenter with the ability to enthuse and inspire an audience, get his message across and influences others to progress their goals. Mike's approach will cut through fog to get the necessary detail and data to help you make decisive decisions. I am pleased to recommend Mike to any client in any sector."

**Lee Kemp, Managing Director, Coaching for Change 2011**

I would recommend Mike Denison and Lean Mentor International, if you've reached a plateau in manufacturing performance and need a fresh approach to take you to the next level- talk to Mike Denison about his Manufacturing Leadership Programme- it delivers results. The programme Mike has developed for us is helping us to move towards a culture involving higher levels of accountability in a non- threatening way, the biggest value is not in the theory but in the practice in the 'field' and the coaching support he teaches you to provide to your staff to change their habits.

Performance in the problem areas where we have concentrated our coaching and leadership effort have increased beyond my expectation in a short period. I set the target of getting Cell OEE up to 73% by end of the year. I remember listening to all the reasons why this would not be possible from one member and now one shift is there already, one is not far behind and the other three are rapidly catching up.

**Chris Goddard. Operations Manager, Springfields Fuels Limited, Westinghouse 2011**

# WHAT PEOPLE SAY ABOUT MIKE

"Mike is an inspirational coach who has in addition, the level of drive required to guide the transformation of complex organisations. From both a personal and professional standpoint, Mike is someone you can completely rely on."

[Lorne Walters, Director, 2011](#)

"I have known Mike for many years and am very happy to recommend him as a mentor. He is also an excellent group / public speaker – Mike gets his message across clearly and with enthusiasm in novel ways that grip the listener's attention ...When you hear him speak you want to change!"

[Delia Quigley, Author and Business Consultant](#)

"I worked with Mike over the course of six months and it was a fantastic experience with lessons that I still use and apply today. He is totally committed to your success and will spend all the time with you that is needed. He is engaging and personable. Most importantly the tools and coaching he gives you works and they get results. I am proud to say that two years later, there is still a relationship and I value his input."

[Eddie Gautier, Operations Manager](#)

"Mike is for sure a very good trainer and an outstanding presenter. I would with great pleasure recommend Mike to any organisations, especially if the resistance to change is a barrier for them and I am quite confident it would demonstrate high return on investment."

[Khalid Said, Director and Management Coach](#)

"I attended an event and had the pleasure of listening to Mike Denison doing a presentation to businesses. I came away with some extremely useful and practical information that I was able to use immediately in the business quickly and easily. The benefits gained for time management and prioritising tasks has been invaluable but so simple to implement. I found Mike's no nonsense, simple ideas both refreshing and motivating. I would highly recommend Mike Denison to any company looking to improve their efficiency and productivity and question their systems and methods.

[Sarah Hawkins,](#)

# WHAT PEOPLE SAY ABOUT MIKE

"Mike has tremendous experience, knowledge and passion for Lean Manufacturing and Leadership Development and is able to inspire others with his infectious enthusiasm. Always a pleasure to work with him."

[Peter Doyle, Director at Nuclear & Manufacturing Excellence Ltd](#)

"Mike has an engaging and challenging style which will stretch your staff and business. Much of the work Mike performed stays with our business today and has provided the foundation for change programmes to follow."

[John Eglin, Manager, Operations Support, EMEA Region at Westinghouse Electric Company](#)

Mike came to Windsor Components manufacturing in CT to provide the Systematic Leadership for Manufacturing training and coaching. He was a great facilitator and the evaluation sheets showed it. In April 2012, I invited him to our annual Administrative Assistant Luncheon and I asked if he could provide a motivational speech. He did a great job and again the feedback was positive. I enjoyed his company so much that I invited him to my house to have dinner with some friends and family. The program that Mike teaches is excellent and it would be beneficial to any company.

[Laura Gayton, HR Manager at Westinghouse Windsor Components](#)

"I have known and worked with Mike for around ten years. I have always found Mike to be enthusiastic, reliable and innovative in his approach to supporting clients and colleagues alike. Mike has also presented at events for me which had excellent reviews and resulted in on-going dialogue due to his engaging manner. Mike is a positive influence in whatever way you wish to work with him."

[Helen Smith, Director Pharmamatrix](#)

# NEXT STEPS

Mike is currently available for speaking opportunities that allow him to motivate and inspire your audience by sharing his knowledge of business transformation and leadership thinking. He loves to work with stories, metaphors and situational props to drive home the learning points and engage audiences.

If you'd like more information about Mike and regular updates on his latest projects, programmes and speaking activities, follow him on LinkedIn and at [www.leanmentorinternational.com](http://www.leanmentorinternational.com)

To discuss specific speaker opportunities please contact him directly on [07711 897 192](tel:07711897192) or [01745 857688](tel:01745857688), or email [mike.denison@leanmentorinternational.com](mailto:mike.denison@leanmentorinternational.com)